



Unlock the potential of selling more to your clients with Rapid Dynamics Sales CRM.

Rapid Dynamics is a subscription-based Sales CRM built on Microsoft Dynamics 365 available from QGate that can be implemented for your clients in just a few days and at no upfront cost. It is a simple, easy-to-use version of Microsoft Dynamics Sales CRM that's future-proof and customizable.

### *Why Rapid Dynamics?*

**Differentiation from Standard Microsoft Dynamics CRM:** No need for extensive consultation or mapping.

**Discover a CRM designed to scale with your business:** Start small and grow fast without sacrificing rich features, advanced technology and the developing AI world.

**Fund with operational budget, not capital:** Don't let budget be a barrier to technology growth.

**Avoid future costly IT migrations:** Switching from a basic CRM solution to a more scalable CRM platform can be a significant challenge and investment to any business. Choose a solution that scales with you from the start.

**Get AI Ready:** We need to organise, control, secure and protect our data. Position your business to be able to benefit from AI efficiently and effectively.

### *Benefits for your sales and marketing teams*

**Effortless Lead Management:** Generate and add new leads, contacts, customer accounts and invoices, seamlessly.

**Intuitive Deal Tracking:** Monitor sales progress through a simple 6-stage deal-flow from Enquiry to Closed Won.

**Visual Dashboards:** Customize visual dashboards for each user to gain insights into pipeline stages.

**Unified Communication Hub:** Track and store all emails and communication in one view for easy reference.

**Activity Monitoring:** Update and monitor activities aligned with contact calls, meetings, tasks, and marketing campaigns.

*Pricing starts at £295 per month and as a QGate Partner you can earn rebates on every new client.*

*Contact us to book a demo of Rapid Dynamics and discuss pricing and licensing options.*

### **QGate Referral Partner Programme**

QGate offers its Referral Partners a range of value-add benefits, alongside generous referral fees.

Become a QGate Referral Partner and enjoy the following benefits:

- **Increased customer retention and longevity** - broaden your offering with Microsoft Dynamics 365
- **Commercial reward** when your customers sign up to a project
- **Promote Microsoft 365 upgrade plans** to include additional solutions, such as Power BI, Power Apps, SharePoint etc.